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2017 June CISCO 840-425 Exam Dumps with PDF and VCE New Updated in www.Braindump2go.com **Today!**1.|2017 New 840-425 Exam Dumps (PDF & VCE) 150Q&As Download:<http://www.braindump2go.com/840-425.html> 2.|2017 New 840-425 Exam Questions & Answers Download:<https://drive.google.com/drive/folders/0B75b5xYLjSSNaXEtOGFjOGw3MjQ?usp=sharing> QUESTION 129Which option describes what is used to measure progress against slated target goals? A. Return-on-InvestmentB. Key performance indicatorC. Net-Present-ValueD. Critical success factor Answer: B QUESTION 130Which option is an external force that act upon a business environment? A. readinessB. technologyC. micro-economicsD. key trends Answer: C QUESTION 131Which step of the Cisco 9 Step Sales Approach to Outcome-Based Selling is where a Memorandum of Understanding is agreed with the customer? A. Step 3 Customer ExposureB. Step 6 Offer and AcceptC. Step 5 Identify and DesignD. Step 4 Customer Discovery Answer: B QUESTION 132Which two roles must the sales professional fulfill? (Choose two.) A. Trusted Advisor.B. Emotional Coach.C. Best Friend.D. Customer Champion Answer: AB QUESTION 133When two options are benefits of a Connected Manufacturing strategy? (Choose two.) A. large amounts of quantitative data for analysis B. ability to adapt the supply chain to changing marketsC. integrated supply chainD. improved production efficiency and flexibility Answer: D QUESTION 134Which step of the Cisco 9 Step Sales Approach to Outcome-Based Selling is where the contract and SLAKPIs are agreed? A. Step 6 Offer and AcceptB. Step 5 Identify and DesignC. Step 4 Customer DiscoveryD. Step 7 Proof of Value Answer: D QUESTION 135Which option describes the win-time-frame which operational managers tend to think in terms of planning? A. 1 ?3 monthsB. 1 ?2 yearsC. 3 ?5 yearsD. 1 ?6 months Answer: B QUESTION 136What are the recommended three steps to mitigate or minimize risks? (Choose three.) A. ActB. PrepareC. ImplementD. PrioritizeE. Categorize Answer: BCE QUESTION 137Which option is an indirect finance benefit of the business outcomes safes-based approach? A. Improved customer satisfactionB. Reduced CAPEX and OPEXC. Reduced CAPEX and increased OPEXD. Increased NPV Answer: A QUESTION 138Which two options are types of external risks the customer faces? (Choose two.) A. MarketB. RegulationC. ExpensesD. Savings Answer: AB !!!RECOMMEND!!! 1.|2017 New 840-425 Exam Dumps (PDF & VCE) 150Q&As Download:<http://www.braindump2go.com/840-425.html> 2.|2017 New 840-425 Study Guide Video: YouTube Video: [YouTube.com/watch?v=YjvSdgli3t4](https://www.youtube.com/watch?v=YjvSdgli3t4)