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https://1drv.ms/b/s!AvI7wzKf6QBjgioKphujFsQr3v_4 QUESTION 66Which customer cost saver provides centralized management and automatic updates? A. fewer resources to manageB. less time scoping a breachC. faster integrationD. flexible licensing Answer: A QUESTION 67Cisco web and email security integrates seamlessly with existing security and network infrastructures. Of which Cisco value is this fact a prime example? A. time-to-valueB. scalabilityC. flexibilityD. agilityE. controlF. protection Answer: C QUESTION 68Which feature of web and email security enables administrators to block Facebook videos but allow posts and message? A. centralized management and reportingB. encryptionC. dynamic content analysisD. application visibility and control Answer: A QUESTION 69Which two additional business values are used as part of Cisco value propositions? (Choose two) A. cost effectivenessB. scalabilityC. supportD. completenessE. integration Answer: AD QUESTION 70Which option is a prime example of the Cisco value in which the Cisco NGFW and NGIPS security offers visibility and control of network and application traffic? A. flexibilityB. scalabilityC. controlD. protectionE. time-to-value Answer: D QUESTION 71Which three options are Cisco Advanced Threat Solutions? (Choose three.) A. malware protectionB. Next-Generation Intrusion Prevention SystemC. identity and access controlD. cyber threat defenseE. web securityF. remote access VPNG. network analytics Answer: CDG QUESTION 72Which Cisco business value demonstrates features of cutting IT administrative costs and leveraging current hardware? A. controlB. completenessC. protectionD. flexibilityE. cost effectiveness Answer: E QUESTION 73Which option is the main focus of a company that is looking to extend data storage to the cloud in the "Secure Cloud" use case? A. URL filteringB. many features on one applianceC. BYODD. secure data storage and cloud accessE. application visibility and control Answer: C QUESTION 74Which two options are benefits for selling Cisco Security Solutions? (Choose two.) A. lower total cost of ownershipB. simplified solutionsC. partner referralsD. opportunities for new revenueE. incentives programs Answer: BD QUESTION 75Which three options are Cisco industry differentiators? (Choose three.) A. uncontested threat blockingB. lowest priceC. highest port densityD. best-in-class technologiesE. comprehensive vision for securityF. largest selection of security solutionsG. unparalleled commitment to security Answer: DFG QUESTION 76Which two options are Cisco policy and access solutions? (Choose two.) A. Next-Generation Intrusion Prevention SystemB. Cisco Security ManagerC. email securityD. web securityE. Next-Generation FirewallF. Advanced Malware Protection for endpointsG. identity and access controlH. remote access VPN Answer: CD !!!RECOMMEND!!!

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